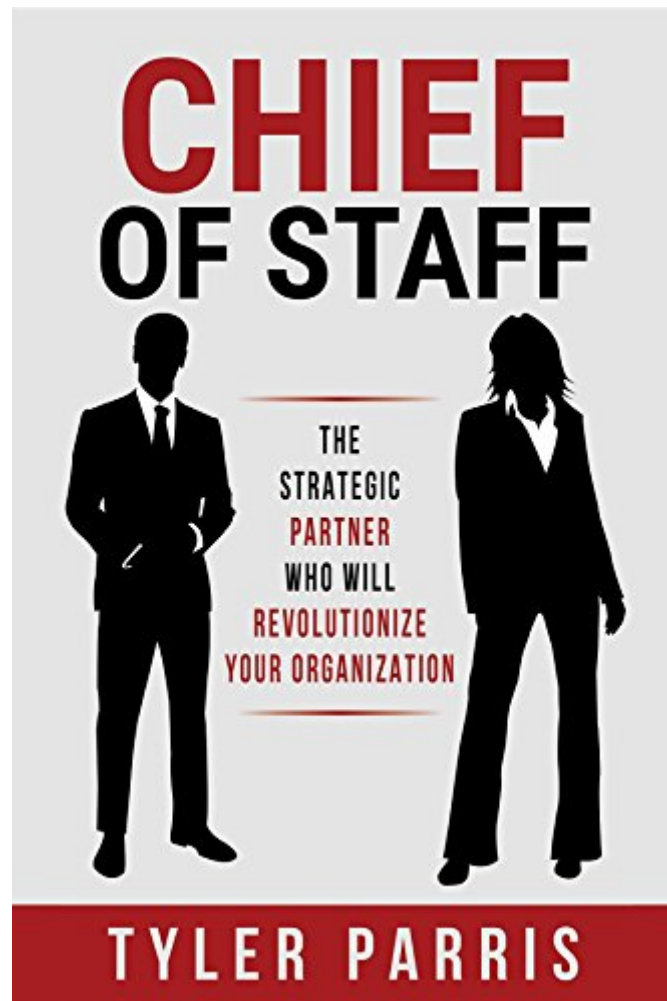


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# Chief Of Staff: The Strategic Partner Who Will Revolutionize Your Organization



## Synopsis

How would you know if a chief of staff can benefit you or your organization? If you already have one, how can you thoughtfully evolve the role over time? To answer these and other questions, author and former corporate chief of staff Tyler Parris studied the role in depth and conducted scores of interviews with other chiefs of staff and with C-suite and HR executives globally and in different industries. *Chief of Staff: The Strategic Partner Who Will Revolutionize Your Organization* presents the results of his research in a clear and practical way. To help business leaders explore the value that a chief of staff offers as a trusted advisor and a chief get-it-done officer, Parris presents three pivots to consider: Organization dynamics Most commonly reported benefits of the role (for leaders, chiefs of staff, and organizations) Deliverables that chiefs of staff most commonly manage for leaders He also explores the history and current context for the role, provides guidelines for how to find and hire the right candidate, suggests ways to make the most of the first 90-100 days, and offers advice on how to develop the role over time. As several of the CEOs Parris interviewed point out, even if you never hire a chief of staff, the thought process that goes into considering the possibility can be a useful exercise in finding strengths and gaps in your current team or approach and can help you lead more effectively.

## Book Information

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## Customer Reviews

In writing "Chief of Staff," Tyler Parris has filled an enormous hole that has existed in terms of practical information about the role of Chief of Staff in the business world. The book is a Must Read for any senior executive currently using a Chief of Staff, anyone who is considering creating such a role in their organization, and anyone working in this role. It is a very pragmatic and well written overview of the role and of the many permutations of the role that exist today; I few years ago some clients of my consulting and coaching practice began asking for my help in optimizing their existing Chief of Staff roles. As I began to search for information about best practices, I learned that there was little useful that had been written about the Chief of Staff role in the business world. So, I took the anecdotal information that I had amassed and wrote a White Paper entitled "Chief of Staff - A Force Multiplier." In his preparation for writing this book, Mr. Parrish discovered my White Paper, read it and was gracious enough to interview me. He has wisely taken his own personal experience serving as a Chief of Staff and supplemented that knowledge with deep research and scores of interviews. The resulting book is a comprehensive look at this often misunderstood role. The author examines the history of the role, the kinds of individuals who best fill the role, deliverables, best practices, and much more. Each chapter concludes with a short workbook section to prompt personal reflection and growth. I have already ordered several copies of this book to pass along to senior executives and Chiefs of Staff with whom I am working..

Parris packs this book with great business content and truth be told interviews. Where else can you get such great experience from the mouth's of Chiefs of Staff across diverse industries, advice for deciding if you need one (you probably do if you are thinking you might) and how to manage a CoS once you do hire them than this book! Really makes a stellar business book in a space that is so overlooked for such a critical role in a company. CoS are exceptionally talented and vital members of the C team.

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